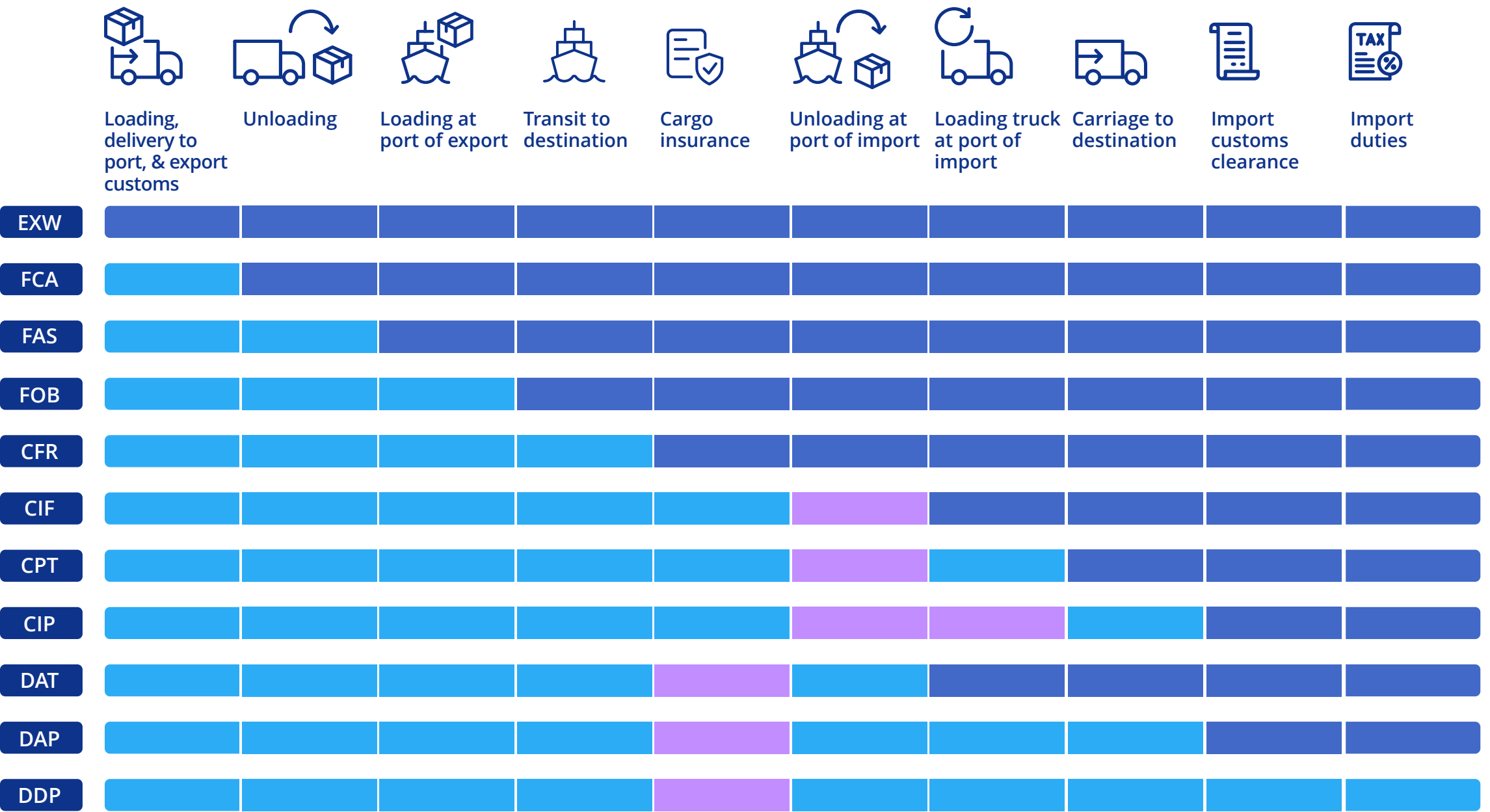


Incoterms Chart

Check this chart of Incoterms to see what the buyer and seller are responsible for at each point in the international supply chain



● Buyer ● Seller ● Negotiable

- EXW Ex Works
- FCA Free Carrier
- FAS Free Alongside Ship
- FOB Free On Board
- CFR Cost And Freight
- CIF Cost, Insurance, and Freight
- CPT Carriage Paid To
- CIP Carriage Insurance Paid To
- DAT Delivered at Terminal
- DAP Delivered At Place
- DDP Delivered Duty Paid

GROUP E: Most costs and risks are the responsibility of the buyer.

GROUP F: The costs and the risks of the main transport are the responsibility of the buyer.

GROUP C: The seller is responsible for all the risks and costs of the main transport.

GROUP D: The seller is responsible for all costs and risks until the arrival of the goods at the final destination.

